

Mohit Dixit

Salesforce Developer with 1 year of experience in developing, and delivering scalable Salesforce solutions to meet complex business requirements. Proficient in Apex, LWC, Aura, Flows, integrations, and end-to-end development activities including analysis, estimations, deployments, code reviews, and client communication. A proactive team player with strong problem-solving skills, committed to continuous learning and delivering high-quality solutions that drive organizational growth.

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📍 Jaipur, Rajasthan

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SKILLS

- Salesforce Apex • Triggers • SOQL • Salesforce Administration • LWC • Aura • Flows
- Visual-force Pages • Integration (REST API) • Asynchronous Apex • Reports and Dashboard
- Permission Sets, Roles & Profiles • HTML • CSS • Bootstrap • JavaScript

Development Tools:

- Visual Studio Code • Postman • GitHub • Bit Bucket

EDUCATION

Anand International College of Engineering Jaipur

B.Tech (Computer Science & Engineering) - 9.04 CGPA

Oct 2022 - Apr 2026

Veer Savarkar Sr. Sec. School Dausa

Intermediate (12th Grade) – RBSE - 80.20 %

Jul 2021 - Jul 2022

WORK EXPERIENCE

CRM Landing Pvt. Ltd.

Salesforce Developer

Aug 2025 - Present

Responsibilities:

- Gathered and analyzed business requirements, delivering scalable solutions across Service Cloud, and Experience Cloud.
- Designed and developed custom functionality using Apex Classes, Triggers, LWC, and Flows.
- Built and maintained custom objects, data models to support sales and service processes.
- Developed REST/SOAP APIs and configured Connected Apps for seamless third-party integrations.
- Migrated Workflow Rules and Process Builders to Flows, ensuring optimized automation and performance.
- Managed deployments using Change Sets and Git, maintaining code quality and version control.
- Performed sandbox refresh activities and release impact analysis to ensure environment consistency.
- Worked in Agile/Scrum methodology to prioritize tasks and ensure timely delivery.

PROJECTS

Mahindra Tractors – Vehicle Service Management

- Participated in BRD sessions and contributed to requirement gathering, analysis, and solution design for end-to-end vehicle service processes.
- Designed data models and supported task allocation to ensure smooth development and delivery.
- Developed complete vehicle service functionality including all types of Job Card processes and automated invoice generation.
- Built and customized Spare Parts Order and quotation modules with dynamic view, edit, and update capabilities based on business validations.
- Designed and implemented the DC Challan module to manage vehicle handover with proper validations and record tracking.
- Ensured seamless integration of sales and service workflows to streamline overall operational efficiency

Mahindra Tractors – Vehicle Sales Management

- Developed and enhanced Salesforce solutions for Mahindra Sales processes using Apex Classes, Triggers, Lightning Components, Batch Apex, Scheduled Apex, REST APIs, and custom configurations.
- Implemented business logic, validations, automation processes, and custom functionalities to support sales operations and improve system efficiency.
- Designed and developed scalable backend solutions for handling large volumes of sales-related transactions and data processing requirements.
- Successfully addressed large-scale data migration challenges by integrating Salesforce Bulk API 2.0 with Python-based automation scripts.
- Developed high-performance Python scripts to extract, transform, validate, and migrate data from Mahindra SQL Server databases to Salesforce.
- Optimized data migration processes using Bulk API 2.0 batch operations, reducing migration time and ensuring reliable processing of millions of records.
- Implemented automated error handling, logging, retry mechanisms, and data validation checks to maintain data integrity throughout the migration lifecycle.
- Developed reusable migration utilities and data loading frameworks to support future migration and integration activities.